



Compassus Scales Value-Based Home Care with Mosai

About Compassus

Compassus is a national leader in delivering home-based care guided by the philosophy *Care for Who I Am*. Their mission: provide the right care, at the right time, wherever patients call home.

2006

Year Established

280+

Locations Across
32 States

8K

Team Members

160K+

Patients Served
Annually

The Challenge:

Facing intensifying headwinds — including year-over-year Medicare cuts, stagnant Medicare Advantage rates, staffing shortages, sicker patients, and regulatory changes including 2025's all-payer OASIS and HOPE — Compassus recognized that conventional operating models would not sustain long-term growth.

Leadership made a strategic decision to position Compassus as an accountable, value-based partner to health systems. This meant proving their ability to:

- Initiate care quickly and consistently
- Maintain capacity to meet fluctuating demands
- Deliver measurable improvements in patient outcomes
- Provide data transparency to partners

Achieving this required process excellence and an integrated technology stack capable of managing referrals, optimizing clinical decision-making, and standardizing care planning at scale.

"Mosai gives us the connectivity and efficiency we need to be a true value-based partner to health systems — delivering the right care, at the right time, at scale."



Jordan Holland
Compassus
SVP Value Based Care

"With Mosai, our teams can move faster and plan smarter. We're seeing fewer hospitalizations, stronger outcomes, and more time to focus on patients."



Laura Templeton
Compassus
EVP & COO

The Solution:

Compassus' integration of Forcura and Medalogix technologies has enabled them to deliver on the promise of value-based care — proving accountability, improving patient outcomes, and sustaining operational excellence in a turbulent market. Their story is a roadmap for providers seeking to align with health systems and thrive in risk-based arrangements.

Streamlining Referrals and Orders Management with Forcura

Centralized referral management
enabled Compassus to seamlessly scale as they grew joint ventures and expanded into new markets.



55%

Forcura Circle reduced orders turnaround time by 55%

Optimizing Care Planning and Reducing Hospitalizations with Medalogix Pulse

These gains contributed to a significant decrease in hospitalizations, strengthening their value proposition to health system partners.



17%

Visit per episode (VPE) improved by 17%

Transfer to inpatient facility (TIF) rate improved by 10%

10%

2.8%

Already low LUPA rates dropped by 2.8%

Raising Hospice Care Quality with Medalogix Muse

Achieved a 73.5% Hospice Visits in the Last Days of Life (HVLDDL) rate

Industry average is 47.40%

73.5%

95%

Gaps in Care performance rate is nearly 95% better than industry avg.

Maintained a 2.75% Gaps in Care rate against the 53.8% industry avg.

Standardized care planning and documentation across the enterprise, positioning Compassus to meet HOPE regulation standards with confidence.



35.7%

Service Intensity Add-on (SIA) visits improved by 35.7% over baseline

Ready to see how Mosai can scale your company's success?

Contact sales@mosai.com