



# Clinician Trust Checklist for AI Adoption

## The 2-Minute Assessment for Home Health & Hospice Leaders

If clinicians don't trust your AI, they won't use it. If they don't use it, you won't achieve ROI.

Scoring: No = 0 | Partially = 1 | Yes = 2

Transparency & Understanding	Yes	Partially	No
Clinicians understand what the AI is designed to do.			
Clinicians understand how recommendations are generated at a high level.			
We clearly communicate that AI supports—not replaces—clinical judgment.			
Clinicians know when to trust the AI and when additional review is needed.			
Score:	___ / 8		

Workflow Fit	Yes	Partially	No
AI insights are delivered within existing workflows.			
The technology saves time rather than creating additional work.			
Recommendations are clear, actionable, and easy to interpret.			
Clinicians can easily incorporate AI insights into patient care decisions.			
Score:	___ / 8		

Clinical Buy-In	Yes	Partially	No
Clinical leaders actively champion the solution.			
We have clinician champions who advocate for adoption among peers.			
Clinicians can see real examples of AI improving patient care.			
Frontline feedback is regularly collected and acted upon.			
Score:	___ / 8		

Outcomes & Impact	Yes	Partially	No
We track clinician adoption and utilization.			
Clinicians can see measurable outcomes tied to AI usage.			
Success stories are regularly shared across the organization.			
Leadership communicates how AI supports quality, efficiency, & outcomes.			
Score:	___ / 8		

Change Management	Yes	Partially	No
We have a formal plan for clinician adoption—not just implementation.			
Training extends beyond initial onboarding.			
Clinicians have ongoing support and education resources.			
Adoption is treated as an organizational change initiative, not an IT project.			
Score:	___ / 8		

# Your Clinician Trust Score

**0-15**

High risk for low adoption and unrealized ROI

**16-30**

Moderate readiness with key trust gaps to address

**31-40**

Strong foundation for clinician adoption & AI success

## The Formula for AI ROI

Trust → Adoption → Utilization → Outcomes → ROI

## Three Questions Every Leader Should Ask Right Now

1. If we removed executive mandates, would clinicians still choose to use our AI?
2. Can our frontline teams clearly explain how AI helps them deliver better care?
3. Do we have proof that adoption is improving outcomes—not just technology usage?

## Mosai's Solutions Are Designed for Clinical Trust

Mosai's approach to AI is grounded in what we call clinically validated AI: technology designed not simply to generate predictions, but to deliver insights clinicians can confidently act on.

That means:

- Models are developed with clinical context and domain expertise
- Performance is validated against real-world outcomes
- Client feedback informs ongoing enhancement and monitoring
- AI is embedded directly into clinical workflows to support decision-making where care happens.

"Trustworthy healthcare AI isn't defined by how advanced the algorithm is. It's defined by whether clinicians can rely on it to support real decisions about patient care."

Peng Xie

VP of Data Science at Mosai

## Continuous Monitoring & Improvement

Mosai continuously monitors and recalibrates its models as healthcare environments and patient populations evolve. Internal clinical experts serve as "experts in the loop," helping validate model performance and ensure recommendations remain clinically meaningful.

Have questions? We're here to help, reach out to [sales@mosai.com](mailto:sales@mosai.com)